

behind THE BLOCK

**Our Clients
are the Most Important
Visitors on our Premises.**

- They are Not Dependent on Us.
We are Dependent on Them.
- They are Not an Interruption
on our Work.
- They are the Purpose of it.
- They are Not an Outsider
on Our Business.
- They are Our Business!
- We are Not Doing Them a
Favour by Serving Them.
- They are Doing Us a Favour
By Giving Us the Opportunity
to Do So.

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Kramer Auctions Ltd. Gives Back - Chanting for Charity!

Kramer Auctions is proud to say that in 2010 their fundraising auction totals exceeded **\$353,000!!** Throughout the year Kramer Auction donates their time and services to various Charities and events. Supporting communities and organizations is very important to Kramer Auctions because they feel working together can only benefit the future.

The Battlefords and area are in the process of Raising The Roof!! This is a fundraising project for the Credit Union CU Plex. Sports, leisure and the arts are integral to the balanced lives of individuals, and they are also fundamental to the future of our communities. The Credit Union CU Plex will include a field house, an aquatics centre, a curling facility, a performing arts theatre and an outdoor common area. This will have huge recreational and cultural benefits for the people of Northwestern Saskatchewan. Kramer Auctions believes strongly in the reality of this facility and has recently donated **\$30,000** to show this. A facility of this nature will benefit our children and years of generations to come. To find out more about this facility and its fundraising project, please visit www.raisetherooftobattlefords.com or call 937-5041.



Keep Your Eye Out for this Featured Item in Our 2011 Spring Farm Auctions



**2009 John Deere 4930 120' sp sprayer
- Complete Farm Auction
- Pavlik Farms Ltd.,
Eatonia Saturday April 9th, 2011.**

The 4930 is a great sprayer! This owner/operated machine was custom ordered by myself and is set up properly with all the necessary options.

It has the 620 floater tires and fenders, wheel slip control, the high flow pump, large chemical eductor, stainless boom plumbing with 5-nozzle valve bodies, the 5 sensor BoomTrac Pro, and the full boom break-away option. As well the cab is loaded with all the options, making those long days enjoyable.

I ran a JD 4700 for many years and wasn't sure if the big 4930 was the way to go. Ultimately, what made me go with the 4930 was the large 1200 gallon tank allowing me to spray 320 acres per fill, and the 120' boom allowing more in crop and pre-harvest operations.

After running the 4930 for 2 seasons, I am very impressed with it. It is a very user-friendly machine that is deceptively fast when loading and in the field. One of my initial concerns with the 4930 was the total weight of the machine. The wet 2010 season put all concerns to rest. The excellent balance and flotation combined with large horsepower allow the sprayer to get through saturated fields much easier than many of the lighter, poorly balanced sprayers.

My previous sprayer had an after-market boom height system on it which I had liked. However, Deere's BoomTrac Pro is as much or more responsive while being fully integrated with the machine and GS2 display. Nice features include automatically shutting off when getting out of the cab, disabling itself when in transport position, and automatically shutting off the outer sensors when spraying with booms partially folded.

With the high flow pump, 3" fill, large eductor, custom dry break eductor hook up, and solution command controls, this sprayer is set up to fill with water, bulk chemical, and additional chem jugs in under 10 minutes. This is all done with no transfer pumps and allows full agitation while loading.

All this mechanical ability combined with Deere's superior information systems make this 4930 an excellent machine in the field. - Paul Pavlik

Behind the Block features Norbert Trailers



Kramer Auctions have been proud to offer one of the best built trailers in the industry, Norbert's Manufacturing Ltd. Anyone who has owned a Norbert's trailer can vouch for the top quality product they produce.

Norbert's Manufacturing Ltd. has been in operation since 1990. A farmer named Norbert Vanwynsberghe founded the company in the mid 80's. Norbert started welding in his small shop as a secondary income to farming. Norbert soon found himself very busy and felt he could build a better trailer

than what was available on the market. Norbert being a cattleman himself, designed a unibody stock trailer that would suit his needs as well as others. A strong, easy cleaning, rattle free trailer was built and the company has been growing since. In January 1996 Norbert had a tragic snowmobiling accident. Taking on the family business are Norbert's two children Tammy Riddle and Carlos Vanwynsberghe. Norbert's Manufacturing currently employs 45 people with approximately 600 trailers being sold yearly into North America.

Norbert's Manufacturing uses the finest products available and each trailer is checked before it leaves the facility to ensure quality control.

Chances are, if you've owned one Norbert's you'll be back to buy another when the time arises. The company has a true following of believers just like a Ford, Chevrolet, or Dodge owner. Previous owners know it's worth paying a premium for a trailer that's built Canadian tough...after all; you get what you pay for.

If you need a quote or have any questions regarding the line-up please give us a call.

For all you trailer needsMAKE IT A NORBERT'S.

Norbert's Factory Rebates on now!

\$500 on 2011 trailers

\$750 on 2010 trailers

Call for details.

Rebate in effect until January 29th, 2011.

Kramer's take on an exciting new line of all aluminum open and enclosed trailers. First order scheduled to arrive before the New Year! This line of all aluminum trailers offers us products that weren't available before. SnoPro and CargoPro are very competitive products built with high end materials. SnoPro even offers all aluminum ice fishing shacks with tow hitch and skis – ice shacks are available in multiple sizes and with a wide variety of options to choose from. Call today for pricing on any of our trailers or for more info on the ice shacks! See www.kramerauction.com for our online showroom.

CARGO PRO
TRAILERS



SNO PRO
TRAILERS

Hardwood & Laminate Flooring Auctions

Kramer Auctions have been conducting these auctions since 2003 now having sold well over 1 million square feet of flooring. They have an excellent relationship with their supplier. Brendan Kramer states "We have had the same supplier since starting the flooring auctions years ago. The flooring auctions are a great fit for both of us. The flooring supplier can market 40,000 sq.ft. in a matter of a couple hours by auction. Just imagine how much time and effort it would take to sell this much flooring the traditional way." Kramer adds "The premium quality flooring arrives from one of the largest manufacturer/distributor of flooring in Western Canada. This wholesaler stocks over 7 million square feet in their warehouse and has no distributor in Northern Saskatchewan. Fortunately we are in North Battleford and they have elected us to be their primary source of sales by public auction." The flooring auctions offer an excellent selection with cutting edge technology all displayed under one roof. Buyers like the auctions because the variety of Hardwoods, Laminates and Engineered flooring can't be duplicated. There are a couple of other factors that attract buyers. One is that they get to take the product home that night and do not have to wait for the



product to come in to the store. Secondly, and if not most important to the bidding public is that they set the price of the flooring at the auction. Next sale February 2, 2011 at 6:00 pm.

Strong Prices at Fall Farmland Auctions

Despite a drawn out harvest and some less than desirable conditions, our farmland auctions showed strong bidding throughout the fall. There is a definite demand amongst buyers to bid on farmland.

On **OCTOBER 18th** we held a farm auction for **CLIVE AND GLADYS WENSLEY near BORDEN, SK** in which we sold 4 quarters of mixed farmland. This land not only drew interest from farmers and ranchers; it attracted bidders with a wide variety of interests including hunting, horse lovers and acreage development. The four quarters of land were offered individually. When the bidding was complete; one buyer from central Alberta purchased all of the land.

The prices were as follows:

- Parcel #1 NE 18-40-09 W3 Total Assessment: \$26800.00 Total Acres: 160 **Sold for \$47,000.00**
- Parcel #2 NW 18-40-09 W3 Total Assessment: \$18,300.00 Total acres: 160 **Sold for \$49,000.00**
- Parcel #3 SE18-40-09 W3 Total Assessment: \$37,900.00 Total Acres: 160 **Sold for \$73,000.00**
- Parcel#4 SW 18-40-09 W3 Total Assessment: \$31,400 Total Acres: 160 **Sold for \$47,000.00**

The Wensley land auction once again proved the strength in the auction method of marketing. The auction advantage offered broad based marketing exposure attracting a variety of bidders with different interests. The open and competitive bidding at the auction allowed all interested bidders to participate. The result was TRUE MARKET value the day of the auction.



On **NOVEMBER 22nd** we held our **FALL FARMLAND AUCTION EVENT** at our auction facility in North Battleford. This event featured a variety of land for sale & lease from across the northwest. On offer was approximately 1400 acres of top quality farmland for lease near Cut Knife, SK. Also on offer was 1120 acres of pasture lease by Vawn, SK. Lastly was one quarter of land between Edam, SK and Paynton, SK for sale by auction. This event also attracted excellent attendance filling the Big Bid Barn. The crowd included farmers, ranchers, landowners, and farm business people as well as others just simply keen in learning more about the auction process. The event proved to be a success for all parties involved.

The results were as follows:

MILLHOUSE LEASE AUCTION

- Tract#1 RM of Cut Knife#439 S1/2-43-22 W3 and NW2-43-22W3
- Total assessments:\$75,900.00/\$76,800.00/\$78,300.00 Total acres:480
- Lease Sold by auction for \$73.00/acre**

HOLOWATY LEASE AUCTION

- Tract#2 RM of Cut Knife#439 SW6-44-21 W3 Total assessment: \$72,800 Total acres #157
- Lease Sold by auction for \$63.00/acre**
- Tract #3 RM of Cut Knife#439 NW36-43-22 W3 Total assessment: \$69800.00 Total acres:159
- Lease Sold by auction for \$63.00/acre**
- Tract#4 RM of Cut Knife#439 SW1-44-22 W3 Total assessment: \$67,800.00 Total acres:158
- Lease Sold by auction for \$63.00/acre**
- Tract#5 RM of Cut Knife#439 NW35-43-22 W3 Total assessment: \$68,000.00 Total acres:160
- Lease Sold by auction for \$61.00/acre**
- Tract#6 RM of Cut Knife #439 SW2-44-22 W3 Total assessment: \$66,600.00 Total acres:158
- Lease Sold by auction for \$61.00/acre**
- Tract#7 RM of Cut Knife #439 NW10-44-22 W3 Total assessment: \$57,800.00 Total acres 160
- Lease Sold by auction for \$53.00/acre**

MCCAFFERY

- RM of Turtle River #469 Total of 7 quarters - 1120 acres of pasture in a block near Vawn, SK
- Lease Sold by auction for \$17/acre**

PENNER

- SWPT 13-47-20 W3 RM of Turtle River #469 Total acres:154 Total cultivated acres:152 2009 Assessment \$48,600 **Land Sold by auction \$66,000.00**



WE ARE CURRENTLY PLANNING ANOTHER FARMLAND EVENT THAT WILL BE SCHEDULED FOR LATE FEBRUARY OR EARLY MARCH. IF YOU ARE INTERESTED IN CONSIGNING YOUR LAND TO THIS EVENT, CALL TODAY! LEARN HOW THE AUCTION METHOD OF MARKETING COULD BENEFIT THE SALE OR LEASE OF YOUR LAND.

GRAIN BINS FOR RENT



Ideal location along Hwy #16 - east of North Battleford close to Viterra and Cargill Elevators

For more information call (306) 445-5000

December Staff Profile — Ed Truelove



Ed Truelove
Real Estate Broker

Ed was born and raised in the North Battleford area. He and his wife Delma, have raised a family of three: Debra, Darren & Cheryl. Ed has 40 years experience in the grain and livestock industry. He is also a world traveler, heavily involved in 3rd world assistance and aid programs and has spent a total of more than 6 months in Africa since 1982. Ed brings to the Real Estate industry many years of experience and training, having been a full time Realtor since 1986, and having completed additional education in the specialties of commercial real estate, corporate residential relocation and real estate appraisal. Ed is also well qualified in the area of rural & farm real estate. In 2006 Ed completed the education requirements for broker status. With more than 40 years of active experience in the local grain and livestock industry. Ed has served several terms as director with the Association of Battlefords Realtors. Ed also makes it his business to keep at the leading edge of technology, and consistently applies it to the business of real estate. Over the course of his real estate career, Ed has acquired many achievement recognition awards with three major real estate franchises - Canada Trust, Coldwell Banker and RE/MAX. Ed's accomplishments also include that of commercial pilot, computer programming & web design. Photography is one of his passions of life. Whatever your real estate need, Ed will be ready and available to provide competent, effective service.

Upcoming Real Estate Listings and Auctions

AUCTIONS - PREVIEW NOW!!

Blais Acreage Subdivision Auction - 4 acreages Battleford, SK

Auction date: May 14/2011 - Four Prime Acreage Lots selling by Auction

Four 10 acre parcels adjacent to paved Hwy 656 (old Hwy 4) only five minutes from Battleford. Opening bid only \$20,000.00! Each parcel has access to highway and water supply. Features an abundant blend of trees and native grass/plants. A nature lover's paradise providing room to roam in the most beautiful of country settings! Watch our website for more information and photos.



Evergreen Acres on Turtle Lake - Five acres subdivided into 2 parcels

Auction date: July 21/2011 - Two Prime Acreage Lots selling by Auction

Rare opportunity at Evergreen Acres, Turtle Lake, Saskatchewan. Five acres, subdivided into 2 parcels, overlooking a golf course and approximately a hundred yards from the shore of Turtle Lake. This is a unique property - Don't miss this opportunity!

LISTINGS

- | | | |
|--------------------|-----------------------------|---|
| MLS#_386539 | Deer Ridge Estates | Located in the RM of Battle River, close to Battleford, Table Mountain
Starting at \$69,900.00 |
| MLS# 382979 | Residential Property | PRICE REDUCED!!!
\$149,900.00 |
| MLS# 382986 | Apartment Bldg | 1502-105th St., North Battleford, SK
\$279,900.00 |



Did you know that one of our Kramer Team owns his very own Hunting Camp?

Ron Schumlick bought Northern Whitetail Outfitters in 2005. Northern Whitetail Outfitters is based out of Chitek Lake Saskatchewan. They have been hunting in the area for more than 30 years. Ron has been involved in the hunting- outfitting business with his son for more than 12 years with mostly return clients. The camp is approximately 3 townships of hard wood ridges mixed with mature forest and open meadows accessible only by 4 wheelers through his own farmland. 2010 was a successful year for deer hunters in his area. Ron has included some pictures of the top hunts for this season. If you want talk hunting or trailers...Ron Schumlick is your man!

For more info go to www.northernwhitetailoutfitters.ca



Two Bits Worth: Do I Hear 3 Million?

An Article from a Wyoming News source re: Musser Bros. Auctioneers — Land Auction

The Big West Ranch, located near Arminto, was up for auction on Thursday.

Auctioneer Harold Musser didn't speculate about the apparent take of nearly \$3 million, whether it would have been higher a few years ago. "If you want to sell today, you take today's money," he said.

That's just the way the free market works. Well, sort of. The yield got a boost from the auction process. It wasn't a simple matter of running through the bidding once and calling it good.

The ranch was divided into 14 large tracts, with varying degrees of deeded land and assorted state, federal and private leases. In the first cut, each tract was put up for bid. But "winners" in the round actually won nothing. They only established a set of baseline prices. Once high bids for each tract were posted, a second round of bidding commenced. Now, ranchers had an opportunity to bid on combinations of tracts, or even the entire ranch, and to raise bids on individual tracts.

Accordingly, a high bid for a particular tract could be wiped out by a combination bid for several tracts. A combination of tracts, moreover, could be negated by someone else's combination of tracts. If someone offered — and some people did at one stage or another — a bid for the entire ranch that exceeded the total for the tracts, then that action wiped away all previous activity. However, if new recombinations exceeded the bid for the entire ranch, the bid for the whole was itself annulled.

In latter stages, as it became clear who was still in and who was out, and who had an eye on what, auction representatives stood at the elbows of some bidders, encouraging them to up the ante.

The Big West Ranch is a little over 92,000 acres in size; however, only about 11,200 acres is deeded land. Nearly 61,000 is leased from the BLM and about 18,000 acres from the state. The number of ways in which 14 tracts can be combined is a mathematical calculation beyond the expertise of this column. The apparent result on Thursday was bids from four buyers totaling \$2,990,000.

But even that was not the end. It was a reserve auction. So an invisible thumb had been applied to the scale of pure, free-market capitalism all along. Finally, finally, finally, two bids were accepted, totaling \$2.11 million for about 62,427 acres. High, low or in between what the land may have been worth yesterday, or may be worth tomorrow, really didn't matter.

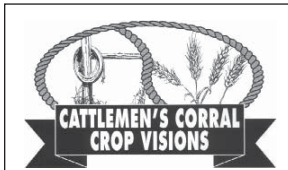
On this day, the winners paid what the market, and the process, could extract.

Upcoming Auctions & Events

IMPORTANT NOTE: This is a preliminary notice only. Auction dates are subject to change. Please check our website at www.kramerauction.com for most up-to-date information.



TRADE SHOW
Western Canadian Crop Production Show
 January 10-13, 2011
 Saskatoon, SK
Be sure to attend this terrific show! We look forward to seeing you there!



TRADE SHOW
Cattlemen's Corral Crop Visions
 January 18 & 19, 2011
 Lloydminster SK/AB
This show is always a success! Come check our Booth out!



Complete Farm Auction
South Paw Farms Ltd.
 - Keith & Bev Hagen
 Thursday March 31, 2011
 Scotsguard, SK (Shaunavon area)



Annual Consignment Equipment Auction
West Central Area Farmers Spring Auction
 Saturday April 2, 2011
 Eatonia, SK
Features Dispersal for Mel & Diane Resch - Leader, SK

FOR BEST RESULTS CONSIGN EARLY!



Complete Farm Auction
David & Kerri Keenleyside
 Monday April 4, 2011
 Hazlet, SK (Swift Current Area)



Complete Farm Auction
Gene & Gail Kleim
 Tuesday April 5, 2011
 Pennant, SK



Complete Farm Auction
ALP Briske Farm Ventures - Alvin & Margaret Briske and The Larry Briske Estate
 Wednesday April 6, 2011
 Jansen, SK (Lanigan area)



Complete Farm Auction
Melvin & Pat Rowat
 Friday April 8, 2011
 Wilbert, SK (Cut Knife area)



Complete Farm Auction
Pavlik Farms Ltd.
 Saturday April 9, 2011
 Eatonia, SK



Complete Farm Auction
Raymar Farms Ltd. - Ray & Marilyn Holowaty
 Cut Knife, SK
 Monday April 11, 2011



Complete Farm Auction
Trevor & Kelli Walline
 Tuesday April 12, 2011
 Lougheed, AB



Complete Farm Auction
Bowtell Farms Ltd - Phil Pearman
 Thursday April 14, 2011
 Vermilion, AB



Complete Farm Auction
Lorenz Farm Ltd. - Tony Lorenz
 Friday April 15, 2011
 Wilkie, SK



Complete Farm Auction
Gordon Stene
 Wednesday May 4, 2011
 Shellbrook, SK



Complete Farm Auction
Bonnyview Farm Ltd.
- Erwin & Marlys Bateman
 Saturday April 16, 2011
 Craven, SK



Complete Acreage Lot & Equipment Lot Auction
Ray & Audry Blais
 Saturday May 14, 2011
 Battleford, SK



Annual Spring Consignment Auction
 Monday April 18, 2011
 North Battleford, SK

FOR BEST RESULTS CONSIGN EARLY!



Complete Farm Auction
Marty, Melinda & Isobel Sigstad
 Tuesday June 7, 2011
 Harris, SK (Rosetown area)



Complete Farm Auction
Jim & Shannon Powell
 Tuesday April 19, 2011
 Unity, SK



Complete Farm Auction
William Robertson & Margaret Northcote
 Thursday June 9, 2011
 Arelee, SK



Complete Farm Auction
Fidele (Dele) Bertoia Estate
 Wednesday April 20, 2011
 Wilbert, SK (Cut Knife Area)



Complete Farm Auction
Chaos Beef & Grain Ltd. and Richard & Lois Polkinghorne
 Friday June 10, 2011
 Marsden, SK



Complete Farm Auction
Bojeda Farms Ltd.
- Bohdan & Darlene Danyliw
 Thursday April 21, 2011
 Glaslyn, SK



Complete Farm Auction
Dowie Farms Ltd.
- Dale & Faye Dowie
 Monday June 13, 2011
 Rosetown, SK (Zealandia District)



Complete Farm Auction
Robin & Penny Langford
 Monday April 25, 2011
 Shellbrook, SK (Sturgeon Lake area)



Complete Farm Auction
Walter & Jean Elliott
 Tuesday June 14, 2011
 Lloydminster, SK



Complete Farm Auction
Peter & Stella Sloboda
 Tuesday April 26, 2011
 Henribourg, SK (Prince Albert area)



Complete Farm Auction
Twyla Quickstad
 Wednesday June 15, 2011
 Vermilion, AB



Complete Livestock Equipment Auction
Oster Farms
 Wednesday April 27, 2011
 St. Walburg, SK



Complete Farm Auction
Dale Lindstrom Estate (Gwen Lindstrom)
 Friday June 17, 2011
 Loon Lake, SK



Complete Farm Auction
Gordon & Carol Ross
 Thursday April 28, 2011
 Swanson, SK (Delisle area)



Complete Farm Auction
Mable Hill Ventures Inc.
- Terry & Dawn Gates
 Monday June 20, 2011
 Nipawin, SK



Complete Farm Auction
Gordon Stack
 Friday April 29, 2011
 Asquith, SK



Complete Farm Auction
Stan Billard Estate
 Wednesday June 22, 2011
 Glaslyn, SK



Complete Farm Auction
Don & Val Rawson
 Saturday April 30, 2011
 Rosetown, SK



Complete Farm Auction
Warren & Mary Kelly
 Monday July 18, 2011
 Kelfield, SK (Plenty Area)

MORE AUCTIONS TO BE ADDED